

# Fiat Increases Ownership in Chrysler to 58.5%

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## By JEFF BENNETT And GILLES CASTONGUAY

Fiat SpA F.MI +1.30% increased its ownership stake in Chrysler Group LLC to 58.5% from 53.5% on a fully diluted basis after fulfilling the last of its U.S. federally mandated requirements calling for the Italian auto maker to help Chrysler produce a car in America that gets 40 miles per gallon, Fiat and Chrysler said in statements to be issued Thursday.

Sergio Marchionne, who is chief executive of both Chrysler and Fiat, will now set his sights on acquiring the remaining 41.5% stake held by the United Auto Workers' health-care trust fund. The fund, along with the U.S. and Canadian governments, were given pieces of Chrysler during its 2009 bailout and bankruptcy.

Mr. Marchionne, in an interview with The Wall Street Journal last month, said he plans to use Fiat money to acquire the stake sometime in 2013, eliminating the need to raise funding by taking Chrysler public. Earlier this year, Mr. Marchionne purchased the stakes held by the U.S. and Canada after paying back bailout loans provided by both countries.

The U.S. Environmental Protection Agency certified the Dodge Dart's unadjusted combined fuel efficiency rating at 40 miles per gallon in late December after testing a pre-production model.

Fuel economy estimates are calculated from the emissions generated in two separate tests simulating city and highway driving, according the EPA's website.

Chrysler on Wednesday issued an irrevocable commitment to the U.S. Department of Treasury to assemble Dart in the U.S., fulfilling its commitment and triggering the ownership stake increase.

The Dart is now in production at Chrysler's Belvidere, Ill., assembly plant and will make its public debut at the North American International Auto Show in Detroit Jan. 9.

"The acquisition of a further 5% of Chrysler is a fundamental step in completion of the integration between our two groups," Mr. Marchionne said in a written statement.

Fiat was originally given a 20% stake in Chrysler after the auto maker was ushered into bankruptcy by the Obama administration. The U.S. Department of the Treasury gave Fiat the opportunity to raise its stake in Chrysler in three 5% increments for free provided it helped Chrysler produce a more fuel-efficient engine, increase its distribution outside North America and build a 40-mpg car in the U.S.

The first increase came in January 2011 after Chrysler received regulatory approval for an engine based on the Fiat FIRE for manufacture in the U.S. The four-cylinder engine went into production in late 2010 at Chrysler's engine plant in Dundee, Mich.

In April, the stake rose to 30% after Mr. Marchionne proved Chrysler had increased sales

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of its vehicles outside North America by \$1.5 billion and established new agreements with Fiat dealers to sell Chrysler vehicles.

Fiat then repurchased the stakes owned by the U.S. and Canadian governments in June and July, making it majority owner at 53.5%.

Write to Jeff Bennett at <a href="mailto:jeff.bennett@dowjones.com">jeff.bennett@dowjones.com</a> and Gilles Castonguay at <a href="mailto:jeff.bennett@dowjones.com">jeff.bennett@dowjones.com</a> <a href="mailto:jeff.bennett@dowjones.com">jef

#### **Corrections & Amplifications**

Sergio Marchionne, the chief executive of both Fiat SpA and Chrysler Group LLC, said in an interview with The Wall Street Journal last month that he plans to use Fiat money to acquire a 41.5% stake in Chrysler held by the United Auto Workers' health-care trust fund sometime in 2013. A previous version of this article incorrectly said he made the comments to the Journal earlier this month.

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